# WANTED ADVERTISEMENTS

HELP WANTED-MALE.

SALESMEN WANTED A STRONG TEAM OF SELLING MEN WANTED.

### TALKING POINTS.

You can truthfully state the following: THAT we are a going, producing THAT we are a going, producing condern.
THAT each investor makes his check payable to a national bank.
THAT the bank has contracted to put 100 cents of each dollar invested into the drilling and equipping of oil wells.
THAT the bank will not spend a cent of the prospect's money for any other purpose.
THAT we furnish the organization and pay all overhead.
THAT Haskins & Sells, the well-known accountants, audit all accounts; they and the bank make their reports to all investors.
THAT the contract enables each investor to become an oil operator, and to send his money—sate-guarded and without whate—direct to the point of the drill.

Mr. Sickels will walcome you at Suite.

Mr. Sickels will welcome you at Suite 407, 366 Fifth Avenue, New York.

### BALESMEN.

### BALESMEN MAKE MONEY

SALESMAN, wholesale, planes, for New York city, New Emiland and Middle States, A guide money mather proposition for a right, hustling young man. Commission 19th drawing account Address Players, R

HELP WANTED-MALE.

SALESMEN.

### / SALESMAN

Ex-service men, high class, for publicity work on war publication of highest merit; interviews arranged for by letters of introduction to customers; no canvassing; men averaging \$200 weekly, combining salary and commission; you owe it to yourseit call and investigate after 10 A. M., room 208, 217 Broadway.

SALESMEN with education plus seiling ability to repressent approved educational work selling direct to teachers in Greater New York. Worth better than three hundred monthly to the man with qualifications. Manager will be in New York soon. For personal interview state qualifications. Address Fmpire New England Company, Inc., Syracuse, N. Y.

We have opening for young man between ages of 20 and 30; must be able to furnish references showing highest moral standing; full of pep and ambition; a splendid opportunity; sales experience not necessary; salery and bonus, plus opportunity to qualify for executive position. Call at Room 534, 25 Broad st.

Wanted salesmen to place short term notes of a well established industry whose earn-ings for 1820 equal twice the amount of note issued; to salesmen of established clientels and a clean record we are prepared to offer an exceptional proposition. Phone Broad 539.

SALESMEN. High grade solicitors, permanent connection, good future, selling the best contract every deviced; not insurance, cit, books or securities; something entirely new and now in great public demand; real leads furnished; commission basis. Call room 603, 251 Broadway, Monday, 10 to 1 P. M.

GROUND FLOOR, 8 WEST 40TH STREET,

AFTER 10 A. M.

SALESMAN, HOSIERY, for New York metropolitan district to represent organization
of manufacturers selling to the better retail
trade case lots shipped dreet from miles
only those with proven selling ability, good
personality and established trade need apply; state qualifications fully. R 594 Herald,

SHIPPING CLERK, theroughly experienced, wanted by dyeing and clearing establishment, short distance out of town. Address L 256 Herald, Herald et.

SHIP CHANDLERY—A your man to sell billy chandlery, fifty-fifty basis; business knowledge destrable. O II Herald, Herald sq.

SPECIAL REPRESENTATIVE.

To the highest type salesman.

To the highest type salesman,
the through training, education and arcedim facility, education and arcedim forms, the heads of industries on industrial relations, will be given an unusual opportunity to earn in excess of \$10.000, with a steady increase due to renewals; include resume of business experismes in reply. R 320 Herald sq.

PANISH ENGLISH correspondent are translator, able to typewrite; state ap-xperience and calary expected, Y 790 He, id. Herald eq.

HELP WANTED-MALE.

STOCK SALESMAN.

### STOCK SALESMEN.

perienced men wanted to follow up e "leads" by investment house with ong banking affiliations handling idead paying securities of nation-yknown corporations only; no pro-tions; unusual cooperation extended men. Effective "Sales-Kits." Lib-al commission and bonus arrange-ment position with drawing account fered; highest references required, at briefly your record and experi-te for early appointment. B. M., 8 Heraid, Heraid, sq.

STOCK SALES MANAGER.

Salary and Commission. Sixth Floor, 24 East, 42d st.

STOCK SALESMAN.
Patentees manufacturing office appliances in big demand desire highest class stock salesmen to sell stock; honey to be used for manufacturing purposes only; output already contracted for; excellent income assured. O 939 Herald, Fulton st.

SUPERINTENDENT WANTED, THOR OUGHLY EXPERIENCED, FOR GEN TLEMAN'S ESTATE IN WESTCHESTER COUNTY. WRITE, GIVING QUALIFICATIONS AND WAGES EXPECTED. C SI HERALD, FULTON ST.

Experienced estimator, salesman or fore-nan; best references. Y 73 Herald, Her-

VARNISHER AND FINISHER to work out of town; give age, experience, wages wanted, telephone number. O 59 Herald, Herald sq. VALET-ATTENDANT, single or married, with no children, Answer, giving personal references, O 24 Herald, Herald sq.

WANTED-

BY A LARGE DEPARTMENT STORE. SERVICE MANAGER.

Will have entire charge of floor men, sales people and all service to customers; must be discipli-narian; good salary to capable man. Box 230, 209 Cable Bidg.

An organization of many years' standing can use five redblooded salesmen. Provious experience not necessary men between ages of 25 and 45. You must qualify as to honesty. A splendid opportunity for a prominent connection of unlimited possibilities. State your neer. R 582 Hersid, 250 Broadway.

SALESMEN

Do you find yourself travelling in a circle, unable to break loose and at a tangent into the higher rewards of salesmanship? Maybe that the lack of well intentioned purpose and stimulating cannel for a connecting of the lack of well intentioned purpose and stimulating cannel for a connecting cannel for a connecting cannel for a circle with the lack of well intentioned purpose and stimulating cannel for a connecting cannel for a circle with the lack of well intentioned purpose and stimulating cannel for a circle with the connection of united the possibilities. State your needs to break loose and at a tangent into the higher rewards of salesmanship? Maybe that the lack of well intentioned purpose and stimulating cannel for a circle with the connection of the co

YOUNG MEN.
Opportunity for several young men to bocome connected with an old and reitable
manufacturing concern as junior salesmen.
Give reference, experience, education and
salary expected in application. Apply P. O.
box 472, Jersey City.

SHOW CARD WRITERS.

go to 82for week made in show card writing, disartical poster work, decorative designing; class under supervision of experiteachers; day or night course; classes just starting; reasonable terms. Apply at once. Y. M. C. A. SCHOOL OF COMMERCIAL ART, 158 E. 86th st., New York, Phone Lenox 6051. Lenox 6051.

Makke Money at Home—You Can Earn from 81 to 82 an hour in your spare time writing show cards: quickly and casily learned. No cannassing. We teach you how and sell your work. Write to-day for full harthofars to AMRINCAN SHOW CARD STROCK, 224 Ryris Bidg., Toronto, Canada. 170ALP. TO UIS A CHAILPFULR—Presant. profitable work; day 8 nd evening classes, and for free booklet and visitor's passive Side Y. M. C. A. 201 W. 77th at.

# EMPLOYMENT AGENCIES.

Commercial Help Wanted.

EMPLOYMENT EXCHANGE

Established 1909.

strated his ability; prefer man under 55 years of age.

SENIOR ACCOUNTANTS—No upe with less than five years public evidence will receive consideration; \$5,200.

SENIOR ACCOUNTANT—Who has been do-ling this work in connection with the lumber industry; should be able to make a complete audit; \$4,000.

GHIEF BOOKKEFPER, ACCUINTANT—Who has had this experience with a stock brokerage house; \$3,003,35,00.

ADVERTISING SOLICITORS—With real experience in this line, together with the ability to next in conference big people; \$5,005,5,000.

SALESMEN—Who have had experience in the sutomotive or accessory field; salary and commission.

SALES ENGINEER-Who is familiar with iron, steel and wire business; opportunity

\$4,000.

MASTER MECHANIC-Must have had exwith concern manufacturing perience with concern manufacturing watch cases; \$3,000.81,000. ESTIMATOR-With several years' experience on heating and plumbing work; \$2,500. APPRAISAL ENGINEER-Young men with considerate on steel railway construction APPRAISAL ENGINEER.—Young men with experience on street railway construction appraisal and inventories of properties, de.; sainty \$1,509.82,100.

APPRAISER—Who knows the values of diamonds, other precious stones and jewelry; only those who can prove their ability in this line will receive consideration.

JUNIOR EXECUTIVE DEPARTMENT.

ACCOUNTANT—Opportunity in new growing concern for man familiar with department store methods: \$3,000 year.

ACCOUNTANTS—Reveral exceptionally good openings with well known public accountants for men with sound practical and theoretical background: \$1,500-\$3,000 year. New York city or travelling.

ACCOUNTANT—Prefer man with lumber manufacturing experience: \$3,000 year.

OFFICE MANAGER—Good knowledge of accounting; locate with large concern. Caltr. Expert. \$3,000 year.

ACCOUNTANT—Exceptional openings in a growing city in the Southwest: \$3,000.

ACCOUNTANT—Executive ability, able to write good letter; knowledge tax work preferred; \$1,500.\$2,400 year.

SALES PROMOTER—Must be thoroughly fa-miliar with modern methods; assist seles manager of progressive concern;

#3,000 year. JUNIOR SALESMEN (3)—At least high nical or mechanical education or experi-ence \$1.20-41.600 year and expenses. EXAMINERS (2)—Must have had legal ex-perience or inv students; examine new legislative bills, &c.; \$1.800-\$2.100.

BOND SALESMEN—One of the largest bond houses in the United States is opening a new office in New York city and is desirous of obtaining the services of from ten to fifteen (10-15) experienced bond salesmen; drawins accounts offered are extremely liberal, justified by experience and former earning power of applicants; excellent opportunity.

CMMERCIAL SALESMEN—If you can show a good record in the sale of any high grade product and would ears to break into bond selling, there is an excellent opportunity with a big bond broker; drawing accounts range from broker; drawing accounts range from PUBLIC ACCOUNTANT-Income tax work,

ager with thirty (30) years' experience in Wall Street.
CREDIT INVESTIGATORS—Banking experience only will qualify applicants; \$2,000 to \$3,000 per year, plus 30% bonus and lunch:

EXPERIENCED LOAN AND DISCOUNT
MANAGER Age 28 to 35; should have
had five (5) years' banking experience;
\$2,000, 40% bonus and lunch.
INCOME TAX ACCOUNTANT, with coun-

SALESMIN SUCRIFIES

Well Radio and State of the second control of

Farallure.

STATEMENT MACHINE OPERATORS—Up and downtown; good opportunity.

BOYS—20.

Soveral large banks and trust companies are looking for beginners. 14 to 18 years of age, as PACES, MESSENGEHS, &C., who live at home; be simbilious and quick; excellent opportunities to learn banking. Salaries: Pages, \$50.800 month plus 50 to 40% be and lunches.

Messengers—50.4% per month plus 50 to 40% bonus and lunches.

Messengers—50.4% per month plus 50 to 40% bonus and lunches.

Typewriters.

Nesterpers 500-51, per month plus 50
to 40% bonus and binches.

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ENCHARGEPER — Aged 25-38; thoroughly continued for large export (rim; \$100,

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CLERICAL DEPARTMENT. STENOGRAPHER-ORDER CLERK—Aged 22-25; very little dictation; prefer experience with engineering concern; \$25 start. STENOGRAPHER—Purchasing department large corporation; willing to operate Oliver machine; \$25.

lent position if interested in cost work;

18.

TYPISTS (2)—Excellent opportunity for ambitious boya; \$15-\$18.

SILK AND COTTON HOUSE—Beginner, to grow up with business; very best type;
\$35-\$17.

JUNIOR CLERK—Preferably high school education, to grow up in the export business; \$14-\$16.

JUNIOR CLERKS (2)—One of the best real entate offices in the city; clean cut boys only; \$14-\$15.

OFFICE BOYS—Several positions open with some very high class companies; 14-15.

Room 715-721.

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SOUTH AMERICAN REPRESENTA-TIVE—A large American Corporation requires the services of a former mem-ber of the Diplomatic Corporation conversant with a construction of the guages, which has successfully managed diplomatic affairs can qualify; salary

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Clean-cut, well-groomed Christians, 20-52 years, for the following permanent positions: 2 LEGAL BOOKKEEPPERS, \$55.
LEGAL STENOGRAPHERS, \$55.
EXPERIENCED INSURANCE CLERKS, \$10 months.

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POLICE dogs, male, femule and pupples, high class thoroughbreak only. MURRAY, 147 W. 55th at. Circle 6240.

CHOW pupples, black, red; also black Pomeranians; black, tan; all females; pedigree, 2340 Grand Concentres. Fordham 455b.
CHOWs, beautiful black birth pupples, by Boh Lo Foo. TOBBAN, 302 5th av. Longare 4245.

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All breeds for sale and stud. 70 W. 47th st.
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Sure 505, Vanderbit 3050, 25 W, 42d.

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A letter or telephone call to us will put you in touch with the right kind of domestics and at the prevailing scale of wages.

Respectfully yours, ANDREW LAZARE.

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UNITED EMPLOYMENT AGENCIES, 165 E. 72D ST. N. W. COR. 3D AV. Phone Rhinelander 4264-2244. Leaders in domostic help: male, female, ILANCHE HODGES, EMPLOYMENT EX-PERT. — Private families, institutions, arms, estates supplied. 71 W. 45th st. Pagant 3452.

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Lexington av.—Servants of all nationalities.

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apartment 24.
\$1,200 genuine Hudson seal coat, full flare model, large cape collar; sell for \$525.
Mrs. FRIEDLANDER, Intervale 989W. LADY'S genuine moleskin long fur coat and muff; original cost \$550; sacrifice \$275. challa, 3904 Clarendon road, B'klyr Clarendon road, B

FURNITURE and furnishings in well appointed 8 room apartment for sale. Apt 4N, 562 West End av. Schuyler 3638. lons, \$140. BANK, 104 W. 101st. River. 8013

A — We will pay highest possible prices for furniture, houses, apts., planes, brices, price, books, works of art. FRANKLIN, 88 University place. Phone Stuyvesant 2377.

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PRESS for kid gloves, also overseam dies and power tables. 484 Mariborough road Brooklyn. Phone Flatbush 2351R. GOWNS BOUGHT. HIGHEST VALUE PAID FOR

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NEW, elegant, hand made manogany arm chairs, carved electric lamp stand, chiffo-robe, two large paintings, &c. Academy 1893 INSTRUCTION.

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AMERICAN girl of aristocratic family giving English lessons. Studio, 240 W. 72d. INSTRUCTION—DANCING.

MR. STERN absolutely guarantees no dancing; 42 years professional dancing master; all baliroom dances, 16 lessons, 310; \$40 any dance, clog, too, tambouring, hornpipe, wooden shoe, lig. fater, graceful nevelties, no assistants. He teches personally Broadway, corner Myrile av. C'L' station, Brooklyn hushwick 40-4. Pancing teachers' course, honest, scientific instruction. Always open. Private. INSTRUCTION-DANCING. ARTISTICALLY decorated studio, competent instructors, high class surroundings OLIVE STALEY, 328 W. 72d st. AM forming a new class for children, teach ing them modern and aesthetic dancing OLIVE STALEY, 328 W. 72d st.

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Phone Watkins 2015 for representative, who will give information how to increase your business. Multigraphing, addressing, mailing EMPIRE LETTER CO., 24 W. 28th st., New York city.

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Does it make neight? Catch, cuffe, break
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HIGHEST prices paid noif outfits, cameras, fishing tackle, binoculars, gone, nautical instruments. TRISTERIC 787 6th av., 5658 Bryant.

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